



ElJet: Nation's Fastest Growing Private Jet Charter Company Named to Inc. 500 List

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Los Angeles, CA ([PRWEB](#)) August 23, 2010 -- U.S.-based private jet charter company ElJet has been named to the influential Inc.500|5000 list of the fastest-growing private companies in America. ElJet ranked number 399 out of 5000 companies on the list.

Inc. Magazine creates the Inc.500|5000 list by evaluating the prior four years sales results (2006 – 2009) of all companies that apply for this honor. ElJet had a stunning 1200 percent increase in sales during the past four years.

This accomplishment can be attributed to two simple factors; an increase in customer referrals and overall customer satisfaction (over 90 percent of ElJet's business is from repeat clientele). In addition, ElJet continues to benefit from the growing migration of clients of competitors who hold jet cards, and fractional shares seeking value and cost savings for their private jet travel needs.

Customer Service

“If I had to pinpoint the root of our success I would say it is our commitment to customer service,” said Ben Schusterman, Founder of ElJet and Vice President of Operations. “As clients of the big fractional and jet card providers have realized that they can get the identical product, any aircraft, on their own schedule, with the same level – if not higher – of customer service, they continue to refer their friends and colleagues which is why we have seen such incredible growth even through these recessionary times. Not to mention savings of 50% or more and no risk of monthly fees, rapidly depreciating aircraft and the shock of unexpected charges.”

Value

ElJet focuses on providing customers with top-notch customer service and incredible value for their money. ElJet provides that value by utilizing empty leg (or “deadhead”) flights whenever possible. Its traditional charter business is also one of the largest in the industry. Empty legs are flights that are booked only one way and return to the starting point empty. This typically means a loss for the aircraft owner, who will often charter the empty leg portion of the flight at a significant discount. Sometimes a client paid for a full round trip but only utilized one way; here is an opportunity for the aircraft owners to recoup some of their expenses. Empty legs have been an industry headache since the creation of the aircraft charter industry – ElJet has been relieving some of that pain, much to the delight of businesses and individuals requiring private jet service at a discount.

One-ways

ElJet provides additional value by offering one-way pricing on 90 percent of flights flown. If an ElJet client requires more than one or two days on the ground it is often less expensive to charter an aircraft twice, rather



than paying to keep the aircraft stationary in one location. Utilizing its vast network of empty legs and its close relationship with one-way operators ElJet can typically provide one-way pricing for each portion of an extended-stay trip.

Safety

Every ElJet flight is accompanied by a Wyvern Pass Report. This report checks the history of the aircraft; the operator's insurance coverage; and the pilot's experience in the specific class of aircraft chartered. If the report does not pass on all counts, the flight does not depart.

Furthermore, ElJet maintains membership to the esteemed Air Charter Association of North America (ACANA). ACANA members are internationally recognized by customers and charter operators alike as meeting the highest standards of ethics and the utmost level of commitment to customer safety, quality and service. Companies that are part of ACANA must demonstrate that they meet these requirements.

Streamlined Booking

ElJet's booking process is one of the simplest in the jet charter industry. The company offers quotes in 60 seconds or less and can often get clients on their way within two hours of finalizing booking (compared to ten hours or more for many of its competitors).

ElJet goes a step further for qualified clientele. These clients (members of the ElJet Charter Select Your Trip Program) can book a flight by simply sending a one-word e-mail. "Our busy clientele have repeatedly told us that this convenience alone is a good reason for them to keep coming back. We appreciate and value each and every client, and make it our business to be familiar with their specific needs, from aircraft requirements to specifics like food allergies, catering preferences and more," said Roberta Latham, Senior Charter Portfolio Manager at ElJet.

About ElJet

ElJet Charter Portfolio Managers are on call 24/7 to assist with any private travel needs. Representatives can be reached at 888-355-3538 or by submitting a request at www.ellejet.com. ElJet successfully does business throughout the U.S., Europe and Asia. ElJet is not a direct or indirect air carrier. ElJet does not own or operate any aircraft. All flights are operated by FAR Part 135 air carriers or foreign equivalent ("operators"), who maintain full operational control of charter flights at all times.

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